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CENTRAL[®]

ROOFING COMPANY

COMPANY PROFILE

2026



DIFFERENTIATORS

- ✓ Incorporated in 1929 in the State of Minnesota
- ✓ Certified Woman-Owned business by the national WBENC
- ✓ Ranked in the Top 1% of commercial roofing contractors nationally per our EMR
- ✓ Supported by four trade unions
- ✓ Bonding levels at \$26M per single project and \$60M for aggregate work
- ✓ Certified installer of all major and most specialty material manufacturers
- ✓ **CENTRAL ROOFING COMPANY** is a values-based, family-owned and operated business with a strong and active charitable, community, and employee support mission



CENTRAL ROOFING COMPANY is a nationally certified, woman-owned and operated private corporation employing more than 250 union professionals. With an impressive portfolio built over nearly a century, the company consistently delivers an industry-leading \$75-80 million in commercial roofing projects annually across Minnesota and the greater Midwest.

The Twin Cities Roofing Contractors Association projected in 2025, *Central Roofing Company has completed or maintained approximately one in four Union-supported commercial roofing projects in Minnesota*, underscoring the company's longstanding leadership and trusted reputation in the industry.

LEADERSHIP



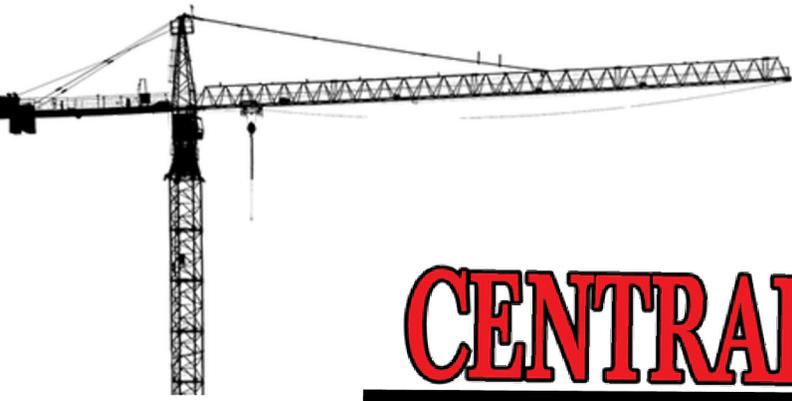
GERRY STOCK is the majority-holder, President, and CEO of Central Roofing Company. She has served at the helm of a major Twin Cities roofing company for nearly 40 years and has been in her seat at Central Roofing Company since 2011. Gerry's roots in Central and the roofing industry have grown since childhood. Her father was a career journeyman roofer and a former employee of the company she now owns and operates.



JASON STOCK is Chief Financial Officer and Executive Vice President of Central Roofing Company. With Gerry, he oversees daily operations as well as Finance and Human Resources. In Jason's tenure, Central Roofing Company's revenue has increased by 50% to date and the company's EMR* is below 1.0 - ranking Central Roofing Company among the top 1% safest commercial roofing companies nationally. His future focus is on growing Central Roofing Company's Union workforce so as to increase the company's already large footprint in the region.



***CENTRAL ROOFING COMPANY'S LOW EXPERIENCE MODIFICATION RATE (EMR) REFLECTS HOW OUR LOSS PREVENTION AND CONTROL PRACTICES COMPARE WITH THOSE OF OTHER ROOFING COMPANIES.**



CENTRAL[®]

WORKING TOWARDS

2026

INNOVATION

GROWTH

OPPORTUNITY

PARTNERSHIP

RESPONSE

PROJECT SUCCESS

SAFETY

COMPANY VALUES

**WE WILL ALWAYS FIND A WAY TO DO
WHAT OTHERS DON'T TRY.**

As leaders, we go up first, set the pace, and secure the front line, then look to new horizons and move forward again. As mentors, we inspire and teach so more will learn and lead. As people, we are inclusive; we care for our own and others.

"**Always on Top**" represents our culture and collective mission. We remain in front of our industry; above the competition.



Mystic Lake Casino, Hotel & Convention Center, Prior Lake, Minnesota; a 2025 Project: Roof Replacement



Celebrating nearly 100 years of mission-driven industry leadership

There is not much about roofing that is the same as when we were founded in 1929. How we plan, how we prepare, safety, application, quality, maintenance, and even the function of the roof itself has changed through the years. Now roofs serve to protect and conserve resources. Roofs serve as gathering and recreation spaces. Roofs serve to provide architectural interest.

CENTRAL ROOFING COMPANY HAS DONE MORE THAN EVOLVE WITH THE TIMES, WE SET THE TRENDS.

There is no match to our mission to continue inspiring our industry to greater heights.

WHY CENTRAL

PROJECT MANAGEMENT

Our team self-selects its projects beginning with the bidding process. This group is responsible for sales, estimation, and project fulfillment. As a result, the level of preparation and planning required to build today's roofing project is done before the first crew steps on site. Moreover, there are never handoffs; project managers are in control until the final walkover and close-out. Project after project, they remain committed to their clients at every phase of the roof, eager to maintain a long-term professional relationship with each client.

FIELD LEADERSHIP

Each of our departments is led by superintendents who are masters at orchestrating commercial construction. In the field, they are supported by foremen and crews of professionals who also specialize in a project type and consistently work together. The result is a long list of successful projects for each Central Roofing Company field employee and along with a workplace culture recognized for effective communication, operational systems, safety, and employee retention. Our employees make their careers with us — from apprentices to Journeymen — men and women who, together, have vast years of experience and a commitment to their work.

SAFETY

Nothing tops safety as a workplace concern. A solid safety record attracts the best roofers to our company, keeps projects moving smoothly, and helps keep our insurance rates reasonable - all of which come back to our customers in the form of projects that stay on schedule and budget. To that end, Central Roofing Company complies with all federal, state, and local safety standards, and provides frequent safety and health training to our employees, including rigorous annual training in fall protection, personal safety, and industry-related risks. We have an aggressive AWAIR (A Workplace Accident and Injury Reduction) plan that includes a safety and health program aligned with industry best practices to eliminate all work-related injuries and illnesses. We also participate in the State of Minnesota's Apprenticeship Program for Roofers, which includes a comprehensive component on asphalt and roof safety. Central Roofing Company's low Experience Modification Rate (EMR) reflects how our loss prevention and control practices compare with those of other roofing companies. We are consistently in the top 5% of Minnesota roofing companies.

QUALITY CONTROL

We are proud to be the only commercial roofing company in our industry to have on-staff quality control experts. We have always been committed to quality workmanship and secure projects, but with the addition of dedicated personnel to walk every roof during and after production, quality is as embedded in our operations and culture as nails or ladders. It is a fundamental part of the value we bring to clients. Moreover, dedication to quality elevates our problem-solving capabilities, the effectiveness of our team's responses, and our pride in completed projects.



A 2026 value-add for our clients: Central Roofing Company is introducing an additional Quality Control component to our existing plan: a new leadership position responsible for inventory and job site efficiencies. Practical goals include waste reduction, greater job site organization and field work quality and effectiveness.

CORE SERVICES

COMMERCIAL ROOFING

Commercial roofing comprises 70% of our work. The Production Department is responsible for all new construction projects, total re-roofs, historical restoration, and most vegetated roofs. In peak season, up to twelve crews of highly skilled professionals are led by an equally organized team of operations managers, project managers, superintendents, and foremen to maintain the pace and integrity of our production schedule. Crews specialize in roof type, application difficulty, and, often, location to produce the best results.

SERVICE

Our 24/7 Service Department operates year-round, responding to repair calls, emergencies, maintenance needs, roof inspections, multi-family housing exterior service, weather-triggered issues, the waterproofing aspects of Production projects, vegetated roofing maintenance, and most retrofit projects. Service Technicians operate in two-person teams and call on anywhere from two to five worksites per day. Each technician receives additional training in client service, communication, and project planning. It is a highly collaborative, highly talented department that accounts for roughly a quarter of our annual sales and one-third of our total employees.

SHEET METAL

Inside Central Roofing Company, we house one of the more extensive in-house sheet metal shops held within a private company. In addition to our equipment, supply, purchasing, and space capabilities, we also employ the very best craftsmen in the trade. As trends in roofing and new construction increasingly rely on metal to create architecturally interesting, energy-efficient masterpieces, Sheet Metal adapts. The changes within this department in the past decade are the best testament to the evolution and prospects of construction and roofing. Only the application is still accomplished by hand; everything else, from conception and drafting to fabrication, is assisted by state-of-the-art technology. We offer all types of metal roofing, guttering systems, and custom metal finishing.

ARCHITECTURAL & STRUCTURAL WALL PANELS

We install a range of products, from composite to glass, pre-formed to custom wall panels, for commercial building exteriors. All manner of building exteriors, such as storefronts, cantilevers, balconies, skylights, and windows, incorporate metal wall paneling, and demand for it by architects and designers continues to grow. Interior spaces are also trending towards metal wall paneling. With its design, functionality, and aesthetic versatility, metal is this century's wallpaper.



Crystal Cove Aquatics, Crystal, Minnesota; a 2025 Project: Waterproofing & Repairs



"Project Tiger," Stewartville, Minnesota; a 2025 Project: New Construction



Federal Reserve Bank of Minneapolis, Minneapolis, Minnesota; a 2025 Project: Expansion, Patios, Replacement



State Office Building, St. Paul, Minnesota; a 2025-2026 Project: New Construction, Custom Tile

PREVENTIVE MAINTENANCE

Commercial roofs are a large investment for any business or property owner. Preventive Maintenance Inspections (PMIs) and routine repairs to minor issues protect the roof, and building at-large, from the potential havoc of a large-scale issue. On average, routine preventive maintenance will add ten years to the lifespan of the average roofing system. Our PMIs are performed by skilled Service Technicians. Packages are customizable to meet the needs and budget of each respective client. Scheduling both spring and fall inspections is common. During the inspection, debris is removed, drains are cleared, and any found issues are repaired. An inspection report is prepared afterwards and a project manager presents roof condition information and recommendations to the client and will discuss the status of the roof in detail to plan for any future concerns, repairs, or other projects.

WATERPROOFING

Typical waterproofing services include below-grade walls, underground buildings and structures like tunnels, internal sub-flooring, fountains and other decorative or recreation features and above-grade systems with custom guttering. Often, our waterproofing services go hand-in-hand with rooftop plaza and patio paver systems, rooftop pools, as well as buildings that house heavy sprinkler systems, arenas and other purposes that produce condensation. At Central Roofing Company, we have a dedicated waterproofing team within our Production Department who specialize in unique projects.

ROOFTOP PLAZAS & TERRACES

Rooftop gardens, green spaces, patio paver systems, pools, terraces and living spaces are common amenities in new construction. These spaces are not limited to hotels or condominiums. Central Roofing Company's expertise is valued by general contractors, building owners and property managers alike because our in-house drafting team proofs roof plans to assure they include the infrastructure required to support the intended use. Next, our experienced Production team and logistics team complete each project to specification using the most current materials and installation techniques.

CENTRAL ROOFING COMPANY ALSO PROVIDES:

- VEGETATED ROOFING INSTALLATION & SERVICE
- WATER INFILTRATION CLEAN-UP
- HISTORICAL RENOVATIONS
- BUILDING EXPANSIONS
- AND MULTI FAMILY HOUSING EXTERIOR MAINTENANCE



Carlson School of Management, University of Minnesota, West Bank Campus; a 2025 Project: Exterior Renovation



Landmark Center, St. Paul, Minnesota; a 2025 Project: Mansard Roof Replacement



CENTRAL ROOFING COMPANY'S body of work spans the Midwest and represents many of the most recognized buildings in the Minnesota skyline. We maintain the Standard-Setting Safety Record and lead the industry in innovation and project scale. Minnesota's small businesses, schools, colleges and universities, high-rise mixed use buildings, hospitals and clinics, entertainment venues, corporations, airports, stadiums, museums, attractions, banks, municipalities, libraries, retail spaces, and more, trust Central Roofing Company to keep their business at the top of our priorities year after year. Our ability to consistently meet those expectations and maintain the bar for our industry is why "We are Central®."



Lee & Penny Anderson Arena, University of St. Thomas, St. Paul, Minnesota; a 2025 Project: New Construction

2025 REPRESENTATIVE PROJECTS

United States Postal Service, multiple locations state-wide
Roof Replacements

University of Minnesota, Hasselmo Hall, Minneapolis, MN
Roof Replacement

Target Corporation Headquarters, Minneapolis, MN
South Tower Roof Replacement
Annual Preventive Maintenance & Repairs

Minnesota Zoo Dhole Exhibit, Apple Valley, MN
Roof Replacement | Renovation

Minnesota Department of Transportation, multiple buildings
Service & Repairs
Roof Replacements

“Project Wrangler” Distribution Center, Woodbury, MN
New Construction

Meta Data Center, Rosemount, MN
New Construction

Hamline Midway Public Library, St. Paul, MN
Roof Replacement

Hennepin County Medical Center, Minneapolis, MN
Partial Roof Replacement

The Butcher & The Boar, Minneapolis, MN
Roof Replacement | Renovation

Minneapolis Public Schools, Southwest High School,
Edina, MN
Roof Replacement

Lafayette Club at Minnetonka Beach, Minnetonka, MN
Roof Replacement

Osseo Schools, Maple Grove High School, Maple Grove, MN
Expansion | New Construction



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ROOFING COMPANY

- Since 1929 -

